Iridium Developer Equipment Wholesale Price List

23-Jun-2026

SIM Cards

Part Number	Description	Origin	USD	Notes
PostPaid SIM	SIM Card, Post Paid	Mexico	-	Airtime agreement required for purchasing, see Iridium Wholesale Pricing for SP
Order Processing Fee	Applicable to all Equipment Orders		$100	Waived for Orders over $25,000

L-Band Transceiver Hardware

Part Number	Description			Origin	USD	Notes
CLBTN1901	Iridium Core 9523N PTT-Capable L-Band Transceiver	Order Qty:	10 to 990 units	Thailand	$510	PO
	Minimum purchase qty - 10 units	Order Qty:	1000 +		$410	PO
	Price is per unit					

L-Band Transceiver Integrator Developer Kits - 9523N

Part Number	Description	Origin	USD	Notes
LBTTT1901	Iridium 9523N Developer Test Kit Includes: Iridium Core 9523(N) Module - 2 Test Interface Board AC/DC Power Supply Screws (M1.6x0.35x5MM)	Thailand	$1,450	

SBD Modem Hardware

Part Number	Description			Origin	USD	Notes
SBDG2M2101	Iridium 9602 SBD Transceiver (Cartons of 20 units)	Order Qty:	1 to 49 Cartons	Thailand	$2,600	Price per carton for 20 to 980 units - $130 per unit
	Minimum purchase qty of 1 Carton (20 units)	Order Qty:	50+ Cartons		$2,400	Price per carton for 1,000 units and above - $120 per unit
	Purchase Orders must be made in increments of 20 units					
SBDG3M2101	Iridium 9603 SBD Transceiver (Cartons of 20 units)	Order Qty:	1 to 49 Cartons	Thailand	$2,600	Price per carton for 20 to 980 units - $130 per unit
	Minimum purchase qty of 1 Carton (20 units)	Order Qty:	50+ Cartons		$2,400	Price per carton for 1,000 units and above - $120 per unit
	Purchase Orders must be made in increments of 20 units					
SBD2NR1901	Iridium 9602 RUSSIAN SBD Transceiver (Cartons of 20 units)	Order Qty:	1 to 49 Cartons	Thailand	$2,600	Price per carton for 20 to 980 units - $130 per unit
	Minimum purchase qty of 1 Carton (20 units)	Order Qty:	50+ Cartons		$2,400	Price per carton for 1,000 units and above - $120 per unit
	Purchase Orders must be made in increments of 20 units					
SBD3NR1901	Iridium 9603 RUSSIAN SBD Transceiver (Cartons of 20 units)	Order Qty:	1 to 49 Cartons	Thailand	$2,600	Price per carton for 20 to 980 units - $130 per unit
	Minimum purchase qty of 1 Carton (20 units)	Order Qty:	50+ Cartons		$2,400	Price per carton for 1,000 units and above - $120 per unit
	Purchase Orders must be made in increments of 20 units					
•→ SBDLTE9604	Iridium 9604 IoT Transceiver (Reel of 250 Units)	Order Qty:	1 to 4 Reels	Austria	$24,750	Price per reel for 250 to 1,000 units - $99 per unit
	Minimum purchase qty of 1 Reel (250 units)	Order Qty:	5 to 20 Reels		$21,750	Price per reel for 1,250 to 5,000 units - $87 per unit
	Purchase Orders must be made in increments of 250 units	Order Qty:	21 to 40 Reels		$18,750	Price per reel for 5,250 to 10,000 units - $75 per unit

SBD2NR1901 and SBD3NR1901 are SBD Transceivers with a specific IMEI range to be used in RUSSIA only.

Iridium EDGE Hardware

Part Number	Description		Origin	USD	Notes
EDGE1601	Iridium EDGE 9680	Order Quantity: 1+	Thailand	$295	No resale permitted unless integrated into solution and sold with airtime
	Includes: Mounting Hardware Kit	Order Quantity: 50+		$275	
	Four Extra IMEI Labels	Order Quantity: 250+		$235	Shipments over 50 units are ordered in quantities of 20
EDGEDEV2401	Iridium EDGE Development Kit - 9680 Includes one Iridium Edge transceiver, one USB-C transceiver cable, one USB to Serial cable, one Plug to Wire Lead cable, one Break Out cable, one AC/DC Power Supply 12V/18W with International Plug Kit, one Auto Accessory Adapter, and one Magnet Mount Kit		Thailand	$499	
EDGE5MDB9BC1601	Blunt Cut Cable with DB9 connector, 5M (9680)	Order Quantity: 1+	China	$50	Compatible with Iridium EDGE
		Order Quantity: 100+		$35	
		Order Quantity: 500+		$28	
		Order Quantity: 1000+		$25	
EDGE10MBC1601	Blunt Cut Cable 10M (9680)		China	$30	Single unit pricing; compatible with Iridium EDGE
EDGEMM1701	Iridium EDGE Magnetic Mount	Order Quantity: 1-49	China	$25	
		Order Quantity: 50-249		$23	
		Order Quantity: 250+		$20	

•→ Indicates new or altered item

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Iridium Developer Equipment Wholesale Price List

23-Jun-2026

Iridium EDGE PRO Hardware

EDGEPRO9690	Iridium EDGE Pro, 9690	Order Quantity: 1 - 19	Canada	$400	Minimum order quantity of 1-20 restricted to partners in first 6 months of development
		Order Quantity: 20 - 240		$400	
		Order Quantity: 260 - 500		$385	
		Order Quantity: 520 - 1,000		$350	Order increments of 20
		Order Quantity: 1,000 +		$325	
EDGEPRO9690-001	Iridium EDGE Pro "C1D2" Certified, 9690-001	Order Quantity: 1 - 19	Canada	$460	
		Order Quantity: 20 - 240		$460	
		Order Quantity: 260 - 500		$440	
		Order Quantity: 520 - 1,000		$420	
		Order Quantity: 1,000 +		$400	
EDGEPRODEV2001	Iridium EDGE Pro Development Kit (9690) Includes (1) Iridium EDGE Pro, test interface card, 1-meter mating cable, 10-meter mating cable, AC adapter, field installable connector, automotive power adapter, micro USB cable, serial DB09 cable, serial to USB converter		Canada	$1,000	
EDGE1MSC1901	1 meter cable, compatible with EDGE Pro (9690)		China	$35	
EDGE5MRA1901	5 meter cable, compatible with EDGE Pro (9690)		China	$65	
EDGE10MRA1901	10 meter cable, compatible with EDGE Pro (9690)		China	$95	
EDGEFIC2001	Field replaceable connector (9690)		China	$10	
EDGEMTBK2001	Mounting Bracket		Canada	$130	
MOCKEDGEPRO	Mock Edge Pro		Canada	$50	

Iridium EDGE Solar Hardware

EDGESOLAR9640	Iridium EDGE Solar, 9640	Order Quantity: 10 - 500	Mexico	$325	Minimum order quantity of 10
		Order Quantity: 510 - 1,000		$315	Order increments of 10
		Order Quantity: 1,010+		$305	
BEZRPEDGESOL2001	Edge Solar Ruggedized Plastic Protective Mounting Bezel		USA	$18	
EDGESOLDEMO2001	Edge Solar Demo Includes: One Iridium Edge Solar, bezel		Mexico	$360	While supplies last.

SBD Modem Developer Kits - 9602

Part Number	Description		Origin	USD	Notes
SBD2D1902	Iridium 9602 Developer Test Kit Includes: Test Interface Board; Tansceivers (2); Antenna; USB to serial cable AC/DC Power Supply	Order Quantity: 1+	Thailand	$495	
SBDG9602	Iridium 9602 Modem		Thailand	$130	
GDB9602	Iridium 9602 GDB Burst		Thailand	$130	

SBD Modem Developer Kits - 9603

Part Number	Description		Origin	USD	Notes
SBD3D1902	Iridium 9603 Developer Test Kit Includes: Test Interface Board; Transceivers (2); Antenna; USB to serial cable AC/DC Power Supply; Cable, U.FL to SMA Adapter	Order Quantity: 1+	Thailand	$495	
SBDG9603	Iridium 9603 Modem		Thailand	$130	

SBD Modem Developer Kits - 9604

Part Number	Description		Origin	USD	Notes
•→ SBDLTE9604DEV2501	Iridium 9604 Developer Test Kit Includes: Launch Pad with Soldered Module; Transceiver (1); Antennas (2) USB-C to USB-C cable; SMA adapter; HDK Li-polymer battery	Order Quantity: 1+	Austria	$499	
•→ SBDLTE9604-25	Iridium IoT 9604 DevPak (Reel of 25 Units)		Austria	$2,475	Price per reel for 25 Units - $99 per unit; limited to one per partner.

•→ Indicates new or altered item

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Iridium Developer Equipment Wholesale Price List

23-Jun-2026

Iridium IMT Hardware

Part Number	Description			Origin	USD	Notes
CERTUS9704	Iridium 9704 Modem (carton of 90 units)	Order Qty:	1 to 4 Cartons	Thailand	$12,150	Price per Carton for 360 units or less - $135 per unit
	Minimum purchase qty of 1 Carton (90 units)	Order Qty:	5 to 10 Cartons		$10,800	Price per Carton for 450 to 900 units - $120 per unit
	Purchase Orders must be made in increments of 90 units	Order Qty:	11+ Cartons		$8,910	Price per Carton for 990 units or more - $99 per unit
CERTUS9704DEV2401	Iridium 9704 Developer Test Kit Includes: Launch Pad; Battery; Antenna; SMA Connector; SD Card		Order Quantity: 1+	Thailand	$499	
•→ CERTUS9704-18	Iridium 9704 DevPak (Carton of 18 Units)			Thailand	$2,430	Price per carton for 18 Units - $135 per unit; limited to one per partner.

Iridium 9770 Hardware

CERTUS9770	Iridium Certus 9770		Order Quantity: 1 - 19	Thailand	$510	No resale permitted unless integrated into solution and sold with airtime Order increments of 20, unless order quantity is less than 20
			Order Quantity: 20 - 240		$360	
			Order Quantity: 260 - 490		$342.50	
CERTUS9770DEV2001	Iridium Certus 9770 Development Kit Includes: 9770 transceiver and antenna, USB cable, SIM card, case, power supply, antenna stand transceiver adapter board, USB expansion adapter board, mounting screws, user guide, MMCX plug, screwdriver			Thailand	$5,000	
MOCKCERTUS9770	Mock Certus 9770			Thailand	$62.50	

Iridium 9810 Hardware

CERTUS9810C	Iridium Certus 9810		Order Quantity: 1+	Thailand	$1,045	
CERTUS9810C-DEV	Broadband Core Transceiver (BCXC) - Developer/Unlocked			Thailand	$1,045	
CERTUSBCXT2001	Iridium BCX Developer Test Kit			US	$995	

9522A Spare Parts

0188798K01	RF Interface Assembly				$50.00	Minimum purchase =5 each.

9602 & 9603 Accessories

MOCK9602	Mock 9602 SBD Transceiver			MY	$45.00	
MOCK9603	Mock 9603 SBD Transceiver			MY	$40.00	

Cables & Filters

C400-NMNF-8M	8 M Cable Kit for Fixed Mast Ant.			MX	$60.00	
CCKT1901	Customized Cable Kit Includes: 0.5 meter antenna outside cable and connector lightning surge suppressor 1.5 meter inside coaxial cable and connector			MX	$143.00	Non-RoHS Compliant
6CFX-1621.25/10.5-T	Filter, Cavity Bandpass 6 Pole			US	$415.00	Limited Quantity available while supplies last.

Repair Fees

Iridium Model	Repair Fees	NTF	SW Upgrade	Warranty Void- New / Refurbished	Notes
9522B	$500.00	$100.00	$100.00	N/A	
9602	$125.00	$50.00	N/A	N/A	
9523 / 9523N	$300.00	$100.00	$100.00	$600/$480	
9603	$125.00	$50.00	N/A	N/A	

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